# 27 MOST IMPORTANT SUPPLY CHAIN METRICS



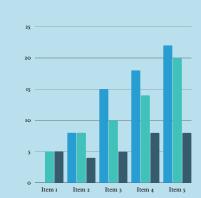


### 1. OPERATIONAL EFFICIENCY

- > Perfect Order Measurement (POM)
- > Cash Conversion Cycle
- > Customer Order Cycle Time
- > Customer Order Cycle Time
- > Fill Rate
- > Supply Chain Cycle Time
- > Days of Supply (DOS)
- > Avg. Payment Period for Goods (APP)
- > On-time delivery (OTD)
- > Days of Supply (DOS)

# 2. INVENTORY MANAGEMENT

- > Inventory Turnover (IT)
- > Average Days to Sell Inventory (DSI)
- > Average Inventory (AI)
- > Inventory Days of Supply
- > Lead Time
- > Rate of Return





## 3. WAREHOUSE

- > Holding Cost
- > Stock-Out
- > Service Level
- > Inventory Accuracy (IA)

#### 4. TRANSPORTATION

- > Freight Cost per unit Shipped
- > Outbound Freight Costs % of Net Sales
- > Inbound Freight Costs % of Purchases
- > Claims as % of Freight Costs
- > Freight Bill Accuracy
- > Truck Turnaround Time
- > Number of Carriers per Shipment
- > On-Time Pickups









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