25 MOST IMPORTANT QUALITY METRICS



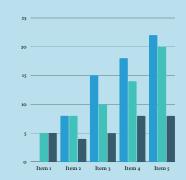


1. CUSTOMER

- > Net Promoter Score (NPS)
- > Number of Complaints per Period
- > Customer Retention Rate
- > Average Time to Solve
- > Average Time to Respond

2. GENERAL MANAGEMENT

- > Cost of Poor Quality (COPQ)
- > Cost of High Quality (COHQ)
- > Opportunity Estimation Metric
- > Quality Team %
- > Average rating score (ARS)
- > Cost of quality as % of annual revenues



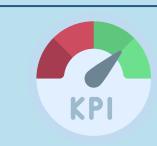


3. INVENTORY

- > Defects Per Million (DPM)
- > Scrap Rate
- > Yield / Efficiency
- > Throughout
- > Capacity Utilization Rate

4. TIME OPTIMIZATION

- > On-time delivery (OTD)
- > Perfect order metric (POM)
- Average training hours per employeeManufacturing Cycle Time





5. PRODUCT

- > Active defects
- > Rejected defects
- > Defects Fixed Per Day
- > Severe Defects
- > Supplier Defect Rate







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