# **TOP 20 PROCUREMENT METRICS**



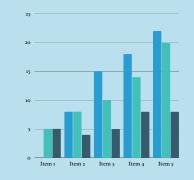


#### 1. GENERAL MANAGEMENT

- > Total Cost of Procurement
- > Cost Savings
- > Total worth of Inventory
- > Return on Investment (ROI)

### 2. DELIVERY MANAGEMENT

- > Purchase Order Cycle Time
- > Supplier Lead Time
- > Number of Suppliers





## 3. QUALITY ASSURANCE

- > Total amount of Items Ordered
- > Ratio of Rejection
- > Quality Score
- > Supplier Quality Rating

#### 4. FINANCE MANAGEMENT

- Cost of Purchase Order (CPO)Cost Avoidance / Soft Savings
- > Cost Reduction / Hard Savings
- > Operating Expense Ratio (OER)





## 5. WAREHOUSE MANAGEMENT

- Average Inventory (AI)Inventory Turnover Rate (ITR)Holding Cost
- > Stock-Out
- > Service Level Agreements (SLA)







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